NEW HOPE WATER ASSOCIATION, INC. (A Nonprofit Organization) El Dorado, Arkansas FINANCIAL STATEMENTS and SUPPLEMENTARY INFORMATION For the Years Ended September 30, 2019 and 2018 and INDEPENDENT AUDITOR'S REPORT

NEW HOPE WATER ASSOCIATION, INC.

(A Nonprofit Organization)

El Dorado, Arkansas

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION For the Years Ended September 30, 2019 and 2018

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BERRY & ASSOCIATES, P.A.

Certified Public Accountants Arkansas Society of CPAs

American Institute of CPAs

Society of CPAs Texas Society of CPAs

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To the Board of Directors of NEW HOPE WATER ASSOCIATION, INC. El Dorado, Arkansas

INDEPENDENT AUDITOR'S REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of New Hope Water Association, Inc. (a non-profit organization) which comprise the statement of financial position as of September 30, 2019 and 2018, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting polices used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the New Hope Water Association, Inc. as of September 30, 2019 and 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors of NEW HOPE WATER ASSOCIATION, INC. El Dorado, Arkansas

Report on Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements as a whole. The schedule of general comments on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated December 4, 2019, on our consideration of the Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Association's internal control over financial reporting and compliance.

Berry + associates

Berry & Associates, P.A. Little Rock, Arkansas December 4, 2019

NEW HOPE WATER ASSOCIATION, INC. STATEMENTS OF FINANCIAL POSITION September 30, 2019 and 2018

ASSETS

\$	92,081 126,683 32,935 251,699	\$	92,135 124,116
\$	126,683 32,935	\$	
\$	126,683 32,935	\$	
504	32,935		124,116
1			
4	251,699	-	23,681
		-	239,932
	126.370		124,438
			743,339
	-		12,530
-	834,157	7	880,307
\$_	1,085,856	\$ _	1,120,239
TS			
\$	40.200	\$	38,300
		4.	6,982
	11,298		11,954
	1,923		1,471
-	60,892	-	58,707
	615,697		655,845
	36,324		45,583
	712,913	_	760,135
	69,900		66,300
	303,043		293,804
	372,943	-	360,104
		-	
	\$ = TS \$ = -	\$ 40,200 7,471 11,298 1,923 60,892 615,697 36,324 712,913 69,900 303,043	707,787 834,157 \$ 1,085,856 \$ 40,200 \$ 7,471

The accompanying notes are an integral part of the financial statements

NEW HOPE WATER ASSOCIATION, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS For the Years Ended September 30, 2019 and 2018

		2019		2018
OPERATING REVENUES	-			25-71
Water revenue	\$	219,389	\$	216,304
Late charges		12,420		10,160
Service connection fees		1,869		1,768
Reconnect fees		180		120
Other income		2,067		2,063
Total Operating Revenues	-	235,925	- 4	230,415
OPERATING EXPENSES				
Operator expense		30,640		27,572
Accounting fees		5,705		7,635
Depreciation and amortization		54,936		56,138
Office expenses		4,991		5,217
Insurance		2,568		2,149
Supplies		2,507		3,405
Telephone and utilities		26,529		21,359
Repairs and maintenance		43,486		50,856
Dues and fees		2,951		4,609
Other expenses		5,273		15,928
Total Operating Expenses		179,586		194,868
OPERATING INCOME	11.2	56,339		35,547
NONOPERATING REVENUES (EXPENSES)				
Interest income		4,509		3,170
Interest expense		(35,479)		(37,447)
Total Non-Operating Expenses	-	(30,970)		(34,277)
CHANGE IN NET ASSETS		25,369		1,270
NET ASSETS - BEGINNING OF YEAR, ORIGINALLY STATED		360,104		358,834
PRIOR PERIOD ADJUSTMENT		(12,530)		ű.
NET ASSETS AT BEGINNING OF YEAR, RESTATED		347,574		358,834
NET ASSETS - END OF YEAR	\$_	372,943	\$	360,104

The accompanying notes are an integral part of the financial statement

NEW HOPE WATER ASSOCIATION, INC. STATEMENTS OF CASH FLOWS For the Years Ended September 30, 2019 and 2018

Cash flows from operating activities:		2019		2018
Cash received from customers	\$	226,671	\$	227,478
Cash payments to suppliers for goods and services		(132,969)		(131,656)
Net cash provided by operating activities:	-	93,702		95,822
Cash flows from investing activities:				
Change in restricted cash and cash equivalents		(4,499)		(3,163)
Interest income from certificates of deposit		4,509		3,170
Purchase of capital assets		(19,383)		-
Net cash (used) provided by investing activities:	_	(19,373)		7
Cash flows from financing activities:				
Interest paid on long-term debt		(36, 135)		(38,069)
Principal payments on long-term debt		(38,248)		(36,314)
Net cash used by financing activities:	_	(74,383)		(74,383)
NET (DECREASE) INCREASE IN CASH		(54)		21,446
CASH AND CASH EQUIVALENTS AT, OCTOBER 1, 2018	عا	92,135	_	70,689
CASH AND CASH EQUIVALENTS AT, SEPTEMBER 30, 2019	\$ _	92,081	\$_	92,135
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
Operating Income	\$	56,339	\$	35,547
Adjustments to reconcile operating income to net cash provided by operating activities:				
Depreciation and amortization		54,936		56,138
(Increase) Decrease in:		7		
Accounts receivable		(9,254)		(2,937)
Increase (Decrease) in:				1-1
Accounts payable		941		6,967
Sales tax payable and meter deposits payable		(9,260)		107
Net cash provided by operating activities:	\$	93,702	\$	95,822

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Date of Management's Review

Subsequent events have been evaluated through December 4, 2019, which is the date the financial statements were available to be issued.

Reporting entity

New Hope Water Association, Inc., was formed as a nonprofit organization, under the laws of the State of Arkansas. The purpose of the New Hope Water Association, Inc. ("Association") is to acquire, construct, own and operate facilities for the development, storage, and utilization of water for agricultural, domestic, industrial, and community purposes on a mutual basis by residents of a rural area.

Basis of Accounting

The financial statements of the Association have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash Equivalents

For the purpose of the Statement of Cash Flows, New Hope Water Association, Inc. considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Long-Term Debt

Long-term debt is reported at face value, net of applicable discounts and deferred loss on refunding. Costs related to the issuance of debt are deferred and amortized over the lives of the various debt issues. Losses occurring from advance refunding of debt are deferred and amortized as interest expense over the remaining life of the old bonds, or the life of the new bonds, whichever is shorter.

Operating Revenues and Expenses

Operating revenues and expenses consist of those revenues that result from the ongoing principal operations of the Association. Operating revenues consist primarily of membership fees. Non-operating revenues and expenses consist of those revenues and expenses that are related to financing and investing type of activities and result from non-exchange transactions or ancillary activities. When an expense is incurred for purposes for which there are both restricted and unrestricted net assets available, it is the Association's policy to apply those expenses to unrestricted net assets to the extent such are available and then to restricted net assets.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.):

Capital Assets

The cost of additions and major replacements of retired units of property are capitalized. The Association defines capital assets as assets with an initial, individual cost of more than \$1,000 and an estimated useful life in excess of two years. Cost includes direct labor, outside services, materials and transportation, employee fringe benefits, overhead, and interest on funds borrowed to finance construction. The cost and accumulated depreciation of property sold or retired is deducted from capital assets and any profit or loss resulting from the disposal is credited or charged in the nonoperating section of the statements of revenues, expenses and changes in net assets. The cost of current repairs, maintenance, and minor replacements is charged to expense. Construction in progress primarily relates to upgrades of existing facilities.

Depreciation has been provided over estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

	Years
Buildings	40
Machinery & Equipment	5-7
Office Equipment	5-7
Water Utility Plant	5-40

Income Taxes

The Association is exempt from income taxes. They have been granted tax-exempt status by the Internal Revenue Service under Internal Revenue Code Section 501 (c)(12).

Equity Classifications

Net assets comprise the various net earnings from operating income, non-operating revenues and expenses, and capital contributions. Net assets are classified in the following two components:

Temporarily Restricted- This component of net assets consists of constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

Unrestricted - This component of net assets consists of net assets that do not meet the definition of "restricted."

Restricted Assets

Certain proceeds of the Association's revenue, as well as certain resources set aside for the bond repayment and bond agreement requirements, are classified as restricted assets on the Statement of Financial Position, because they are maintained in separate bank accounts and their use is limited by applicable bond covenants. Customer deposits held by the Association are also considered restricted.

Allowance for Bad Debt

The Association has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to recognize bad debts; however, as of September 30, 2019, management had determined that no additional accounts needed to be written off.

NOTE 2 - DEPOSITS WITH FINANCIAL INSTITUTIONS:

As required by law, all of the Association's deposits are with approved banks. The deposited are insured by the Federal Deposit Insurance Corporation ("FDIC") or collateralized by securities held by the bank in the Association's name. As of September 30, 2019, deposited funds were adequately insured.

NOTE 3 – RESTRICTED ASSETS:

Restricted assets consist of cash reserves restricted by long-term debt covenants. The long-term debt covenants require minimum reserves for debt service reserves (see Note 4).

The following is a list of the restricted cash at September 30:

	. 02	2019	2018
Debt Service Reserves	\$	126,370	\$ 124,438

NOTE 4 - LONG-TERM DEBT:

Long-term debt at September 30, 2019 and 2018 consists of the following:

	2019		2018
Arkansas Natural Resources Commission,		_	
bond payable, due in semi-annual installments of			
\$13,429, including interest at 5.3% through June 2033 (1)	\$ 263,121	\$	275,538
Arkansas Natural Resources Commission,			
loan payable, due in annual installments of \$8,017,			
including interest at 5.0% through July 2030. (1)	66,593		71,057
Arkansas Natural Resources Commission,			
bond payable, due in semi-annual installments of			
\$19,754, including interest at 5.3% through June 2030 (2)	326,183		347,550
	655,897		694,145
Less Current Portion	(40,200)		(38,300)
Long-Term Debt	\$ 615,697	\$	655,845

⁽¹⁾ The loan has no restrictive covenants.

⁽²⁾ The bond has restrictive covenants, including the requirement to begin accumulating a depreciation reserve in monthly installments of \$300. To be fully funded, the reserve must equal \$250,000.

NOTE 4 - LONG-TERM DEBT (cont.):

Maturities of long-term debt in the years subsequent to September 30, 2019 are approximately:

	_	Principal	_	Interest		Total
2020	\$	40,200	\$	34,196	\$ -	74,396
2021		42,400		31,961		74,361
2022		44,700		29,715		74,415
2023		47,000		27,357		74,357
2024		49,600		27,357		76,957
2025-2029		290,400		81,558		371,958
2030-2033	_	141,597		13,566		155,163
	\$ _	655,897	\$ _	245,710	\$ _	901,607

Long-term liability activity for the years ended September 30, 2019 and 2018 is as follows:

		Balance 9/30/18		Additions	Retirements		Balance 9/30/19		Due Within One Year
Long Term Debt	-		•			-			
Loans	\$	71,057	\$	•	\$ (4,464)	\$	66,593	\$	4,700
Bonds	_	623,088			(33,784)		589,304		35,500
						_		,	····
	\$ _	694,145	\$		\$ (38,248)	\$ _	655,897	\$	40,200

	_	Balance 9/30/17	Additions	Retirements	Balance 9/30/18	Due Within One Year
Long Term Debt						
Loans	\$	75,309	\$ -	\$ (4,252) \$	71,057	\$ 4,500
Bonds	_	655,150	-	(32,062)	623,088	33,800
	\$ _	730,459	\$ -	\$ (36,314) \$	694,145	\$ 38,300

The Association has pledged future water customer revenues, net of specified operation expenses, to repay \$655,897 in long-term debt. Proceeds from the loans/bonds were used for building of the Association's water systems. Principal and interest on the loans/bonds are payable through 2033, solely from the water customer net revenues. Principal and interest paid for the year ended September 30, 2019 were \$38,248 and \$36,135, respectively. Principal and interest paid in the year ended September 30, 2018 were \$36,314 and \$38,069, respectively.

NOTE 5 – CAPITAL ASSETS:

A summary of changes in capital assets for the years ended September 30, 2019 and 2018 is as follows:

	_	9/30/2018	Additions	Disposals		9/30/2019
Building	\$	27,384	\$ -	\$ -	\$	27,384
Land		9,251	-	-		9,251
Machinery & Equipment		13,809	19,383	-		33,192
Office Equipment		6,151	-	-		6,151
Water Utility Plant	_	1,844,776	-			1,844,776
Total		1,901,371	\$ 19,383	\$ 		1,920,754
Less: Accumulated Depreciation	_	(1,158,032)			•	(1,212,967)
Total Capital Assets	\$	743,339			\$	707,787
	-	9/30/2017	Additions	Disposals		9/30/2018
Building	\$	27,384	\$ _	\$ -	\$	27,384
Land		9,251	_	-		9,251
Machinery & Equipment		13,809	-	-		13,809
Office Equipment		6,151	_	-		6,151
Water Utility Plant	_	1,844,776	_	_		1,844,776
Total	_	1,901,371	\$ 	\$ 		1,901,371
Less: Accumulated Depreciation	_	(1,102,998)				(1,158,032)
Total Capital Assets	\$_	798,373			\$ _	743,339

NOTE 6 – PRIOR PERIOD ADJUSTMENT:

During the year ended September 30, 2019, changes were made to net position to remove all bond issuance costs in accordance with GASB issued Statement No. 65, *Items Previously Reported as Assets and Liabilities*. This adjustment reduced net position in the amount of \$12,530.

BERRY & ASSOCIATES, P.A.

Certified Public Accountants

American Institute of CPAs

Arkansas Society of CPAs

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To the Board of Directors of NEW HOPE WATER ASSOCIATION, INC. El Dorado, Arkansas

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENTAL AUDITING STANDARDS

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New Hope Water Association, Inc. (the "Association") (a non-profit organization), which comprise the statement of financial position as of September 30, 2019, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 4, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and responses as item 2019-001 that we consider to be significant deficiencies.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Governmental Auditing Standards*.

To the Board of Directors of NEW HOPE WATER ASSOCIATION, INC. El Dorado, Arkansas

Association's Response to Findings

The Association's response to the findings identified in our audit are described in the accompanying Schedule of Findings and Responses. The Association's response was not subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Berry & Associates Little Rock, Arkansas

Berry + associates

December 4, 2019

NEW HOPE WATER ASSOCIATION, INC. SCHEDULE OF FINDINGS AND RESPONSES For the Year Ended September 30, 2019

2019-001 Internal Control - Segregation of Duties

<u>Criteria:</u> The segregation of duties and responsibilities between different individuals for custody of assets, recordkeeping and those assets and reconciliation of those asset accounts is an important control activity needed to adequately protect the entity's assets and ensure accurate financial reporting.

<u>Condition:</u> Presently the same individual who is responsible for service billing and adjustment, receives customer payments, and posts payments to subsidiary accounts receivable ledger. Also, the same individual who is responsible for general ledger activity including posting and writing checks also reconciles the bank statement. In addition, only limited oversight is provided over this individual in the conduct of their daily functions. This finding was also noted in 2018.

<u>Cause:</u> The Association's limited size and staffing resources have made it difficult for management to provide sufficient staffing to fully segregate incompatible duties in a cost-effective manner.

<u>Effect or Potential Effect:</u> Without sufficient segregation of duties, the risk significantly increases that errors and fraud related to utility billing and collection activities, including misappropriation of assets, could occur and not be detected within a timely basis.

<u>Recommendation</u>: We recommend that management and the board should consider a formal evaluation of their risks associated with this lack of duty segregation over utility cash and receivables. In response to the identified risks, consideration should be given to identifying and implementing controls that could help mitigate the risks associated with lack of segregation of duties, such as providing increased management oversight. For example, the entity might consider soliciting the assistance of an independent volunteer to perform certain functions including to act as compensating procedures where applicable.

<u>Responsible Official's Response:</u> The Association concurs with the recommendation, although, the cost to correct this condition might exceed the benefit, the Association has made certain changes in procedures that will improve the overall lack of segregation of duties and has implemented compensating procedures as applicable.

SUPPLEMENTARY INFORMATION

NEW HOPE WATER ASSOCIATION, INC. GENERAL COMMENTS SEPTEMBER 30, 2019

THE WATER RATE SCHEDULE:

RESIDENTIAL	OR	LIGHT COMMERCIAL	
- COLD IN THE ALL	OIL	LIGHT COMMENCIAL	١.

First 1,000 gallons	\$ 19.00 (minimum charge)
Next 3,000 gallons	\$ 5.95 per 1,000 gallons
Next 3,000 gallons	\$ 4.00 per 1,000 gallons
Next 3,000 gallons	\$ 3.25 per 1,000 gallons
All over 10,000 gallons	\$ 3.15 per 1,000 gallons

SCHULER ROAD

First 1,000 gallons	\$ 30.65 (minimum charge)
Next 3,000 gallons	\$ 7.55 per 1,000 gallons
Next 3,000 gallons	\$ 5.50 per 1,000 gallons
Next 3,000 gallons	\$ 4.25 per 1,000 gallons
All over 10,000 gallons	\$ 4.15 per 1,000 gallons

INSURANCE SCHEDULE:

POLICY NO.	INSURANCE COMPANY		<u>C</u>	OVERAGE
1D0690814	EMC Insurance	General Liability	\$	600,000
		Product Liability	\$	600,000
		Personal and/or advertising injury Limit	\$	300,000
1XO-69-09-00		Commercial Property	\$	244,970
1E0690813		Auto Insurance Hired not owned auto	\$	300,000
400HN1376		Fidelity Bond John Brown	\$	10,000
		Johnny Hanry Preston Hammett	\$	10,000 10,000

THE BOARD OF DIRECTORS:

NAMES	TITLE
David Aubrey	President
Greg Jolley	Vice President
Johnny Hanry	Secretary/Treasurer
Phil Williams	Board Member
Laverne Ware	
Hilton Rogers	Board Member
Laverne Ware Gene Hamaker	Board Member Board Member